



February 17, 2022

Dear Valued Customer and Channel Partner,

The ABB Electrification Business – Building Solutions is implementing a price increase of 8% on the ABB Cylon® CB Line, ABB Cylon FLXeon Series, ABB Cylon ASPECT, and ABB Cylon INTEGRA™ product offerings. This price increase applies to sales in the Americas and is effective March 1, 2022.

The drivers for this price adjustment include higher costs from transportation and labor and increased costs in raw materials including, processor chips, steel, copper, aluminum, and PVC.

This March 1, 2022, price increase will apply to all stock agreements, special price agreements, and new project quotations. Current contractual agreements defined by a fixed term price or price notification requirement will be honored. New price files will be available by February 15, 2022, and will be added to ShopAAM and Toolbox.

Price changes take effect on March 1, 2022. All immediate release orders received by 5:00 PM, local time on February 28, 2022, will be invoiced at the current price. Orders received on March 1, 2022, will be subject to price changes made in our system.

Michael Lotfy
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Chad Langston
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